



LESLIE TUPPER, REALTOR®

# HOME CONNECTION

WWW.LTREALTOR.COM

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## A Note from Leslie

Recently, a friend asked about the best time of year to buy a home. This year there are a lot of homes to consider because housing inventories are high. Mid-summer, buying activity begins to wane due to vacations that are in full swing and the beginning of early school activities. My friend stands an excellent chance of getting a good deal from a seller anxious to close before the start of school. This is a great time for her to find a home.

Here are some other questions frequently asked by home buyers & sellers.

### “What is the advantage of using a real estate agent?”

Every real estate transaction comes with a number of specific issues and potential problems. An experienced, skillful agent will guide you through decisions, provide you with helpful information and resources, and head off potential problems. You will want to look for an agent who can provide service that is proactive and expertise that comes only from a broad range of experiences. If you choose wisely, you will have peace of mind and a successful closing.

### “How can I add value to my home?”

I suggest keeping up with the Joneses. If others in your neighborhood are improving and making additions, it's wise to make similar quality upgrades and enjoy the improvement as you add value to your home. Being the first in your neighborhood to make significant improvements or making changes that do not suit the average buyer for your neighborhood may not add to your value. Neglecting to maintain and improve your home can reduce your home's potential value and possibly the value of your neighborhood. When making improvements, it's wise to do a lot of research. Changes that lack quality or have overly trendy or out-of-date design elements may not add the value you desire.

Other questions? I invite you to contact me anytime. Perhaps your question will be one that I can share with others in future issues.

## NEW LISTINGS



1016 STONE SPRING COURT  
Eureka • \$435,000



840 AVERYDALE ROAD  
Pacific • \$239,900



809 SPRING COVE COURT  
Eureka • \$525,000

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## RECENT SALES

- 11 Brook Mill Lane
- 16553 Centerpointe Drive
- 423 Cerromar Drive
- 849 Kiefer Trails Drive
- 19108 Old Logging Road
- 17348 Radcliffe Place Drive
- 671 Southern Hills Drive
- 17511 Summit View Place Cove
- 607 Thorntree Lane
- 724 Vista Glen Court
- 3465 Whitsetts Fork Road

## CALENDAR

- July 22, 2-4 pm Open House at 20 Brook Mill Lane
- July 29, 2-4 pm Open House at 1016 Stone Spring Court  
Open House at 1631 Clayton Spur Court
- August 3, 4, 5 Strassentfest, Downtown St. Louis
- August 11 Bug Day at Babler Memorial State Park, Wildwood, MO
- August 17-18 Great Pacific BBQ & Bluegrass Festival, Pacific, MO



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